

Company	Upcoming Release Date	Latest Results
Barry Callebaut	9-month Key Sales Figures 2018/19 Jul 11 th , 2019	Half-year Results 2018/19 - Apr 11 th , 2019 <ul style="list-style-type: none"> Sales revenue was up +3.5% (in CHF), with sales volume up +2.4%. Sales volume were higher in EMEA (+2.0%), Americas (+5.8%) and Asia (+7.4%). The EMEA region saw growth in the Food Manufacturer unit and new outsourcing volumes from the recent acquisition of Burton's Biscuit (UK). The Gourmet unit reported sales volume up +6.0% in Dec/Feb.
Mondelēz International	QI-19 Results Estimated early May 2019	QIV-18 and Full-year 2018 Results - Jan 30 th , 2019 <ul style="list-style-type: none"> QIV-18 net revenue fell -2.8% due to a currency impact, with flat growth (+0.2%) in 2018. Europe saw strong results in 2018 due to good momentum in Russia and solid growth in Germany and Eastern Europe. The chocolate business grew 3.5% in 2018 as emerging markets saw strong growth (India, China, Russia). (QIV-18 and Full-year earnings call transcript)
Lindt & Sprüngli	Half Year Results 2019 Jul 23 rd , 2019	Sales 2018 - Jan 25 th , 2019 <ul style="list-style-type: none"> Organic sales growth at +5.5% (Europe +5.6%, NAFTA +2.8%, RoW +10.3%) Strong results in Europe (UK, Germany, Austria, Spain, Eastern Europe) and RoW (Brazil, China, Japan, South Africa). Canada saw strong results. Lindt USA and Ghirardelli reported growth while the Russell Stover business saw declining sales.
Nestle	2019 Three-month sales Apr 18 th , 2019	2018 Full-year Results - Feb 14 th , 2019 <ul style="list-style-type: none"> Total sales increased +2.1%, with organic growth of +3.0% (real internal growth 2.5% and pricing +0.5%). Positive growth in the confectionery unit across Latin America, EMENA and AOA regions.
The Hershey Company	QI-19 Results Apr 25 th , 2019	QIV-18 and Full-year Results - Jan 31 st , 2019 <ul style="list-style-type: none"> Net sales grew +3.7% in 2018 (3.6 point benefit from acquisitions and divestitures). QIV-18 net sales increased +2.5% (3.0 point benefit from acquisitions and divestitures) N. America saw sales growth of +4.3% in QIV-18; whilst International sales decreased -8.9% due to continued headwinds from divestitures and currency effects.
Olam	QI-19 Results Briefing Estimated early May, 2019	2018 Results Briefing - Feb 28 th , 2019 <ul style="list-style-type: none"> Confectionery and Beverage Ingredients' sales fell -12.4% due lower coffee prices. The weak results from the coffee business were partly offset by continued strong performance of the cocoa business in both supply and processing operations.
Natra	QI-19 Results Estimated early May, 2019	QIII-18 Results - Nov 14 th , 2018 <ul style="list-style-type: none"> Sales grew +2.0%, while volume grew +6.0%.
AAK	QI-19 Results Apr 23 rd , 2019	QIV-18 Results - Feb 8 th , 2019 <ul style="list-style-type: none"> QIV-18 Chocolate Area & Confectionery Fats volume: 116k MT (101k MT a year ago). Quarterly Chart
Cargill	Fiscal QIV-19 Estimated early Aug, 2019	Fiscal QIII19 Results - Mar 28 th , 2019 <ul style="list-style-type: none"> Dec/Feb net income is reported up +14%. The cocoa and chocolate business saw strong performance across its regions, except in North America, where revenue was affected by lower sales volume and higher operating costs.