

Company	Upcoming Release Date		Latest Results
<b>Barry Callebaut</b>	Half-year Results 2018/19	Apr 11 <sup>th</sup> , 2019	<p><a href="#">3-month Sales Figures</a> - Jan 23<sup>rd</sup>, 2019</p> <ul style="list-style-type: none"> <li>Sales revenue was up +0.5% (in CHF), with sales volume up +1.7%.</li> <li>Flat sales volume in EMEA (-0.1%), with positive growth in Americas (+8.0%) and Asia (+3.8%).</li> <li>Increasing sales volume are expected in EMEA due to the recent acquisition of Burton's Biscuit (UK).</li> </ul>
<b>Mondelēz International</b>	QI-19 Results	Estimated early May 2019	<p><a href="#">QIV-18 and Full-year 2018 Results</a> - Jan 30<sup>th</sup>, 2019</p> <ul style="list-style-type: none"> <li>QIV-18 net revenue fell -2.8% due to a currency impact, with flat growth (+0.2%) in 2018.</li> <li>Europe saw strong results in 2018 due to good momentum in Russia and solid growth in Germany and Eastern Europe.</li> <li>The chocolate business grew 3.5% in 2018 as emerging markets saw strong growth (India, China, Russia).</li> <li><a href="#">(QIV-18 and Full-year earnings call transcript)</a></li> </ul>
<b>Lindt &amp; Sprüngli</b>	Half Year Results 2019	Jul 23 <sup>rd</sup> , 2019	<p><a href="#">Sales 2018</a> - Jan 25<sup>th</sup>, 2019</p> <ul style="list-style-type: none"> <li>Organic sales growth at +5.5% (Europe +5.6%, NAFTA +2.8%, RoW +10.3%)</li> <li>Strong results in Europe (UK, Germany, Austria, Spain, Eastern Europe) and RoW (Brazil, China, Japan, South Africa).</li> <li>Canada saw strong results. Lindt USA and Ghirardelli reported growth while the Russell Stover business saw declining sales.</li> </ul>
<b>Nestle</b>	2019 Three-month sales	Apr 18 <sup>th</sup> , 2019	<p><a href="#">2018 Full-year Results</a> - Feb 14<sup>th</sup>, 2019</p> <ul style="list-style-type: none"> <li>Total sales increased +2.1%, with organic growth of +3.0% (real internal growth 2.5% and pricing +0.5%).</li> <li>Positive growth in the confectionery unit across Latin America, EMENA and AOA regions.</li> </ul>
<b>The Hershey Company</b>	QI-19 Results	Estimated late April, 2019	<p><a href="#">QIV-18 and Full-year Results</a> - Jan 31<sup>st</sup>, 2019</p> <ul style="list-style-type: none"> <li>Net sales grew +3.7% in 2018 (3.6 point benefit from acquisitions and divestitures. QIV-18 net sales increased +2.5% (3.0 point benefit from acquisitions and divestitures)</li> <li>N. America saw sales growth of +4.3% in QIV-18; whilst International sales decreased -8.9% due to continued headwinds from divestitures and currency effects.</li> </ul>
<b>Olam</b>	QI-19 Results Briefing	Estimated early May, 2019	<p><a href="#">2018 Results Briefing</a> - Feb 28<sup>th</sup>, 2019</p> <ul style="list-style-type: none"> <li>Confectionery and Beverage Ingredients' sales fell -12.4% due lower coffee prices. The weak results from the coffee business were partly offset by continued strong performance of the cocoa business in both supply and processing operations.</li> </ul>
<b>Natra</b>	QI-19 Results	Estimated early May, 2019	<p><a href="#">QIII-18 Results</a> - Nov 14<sup>th</sup>, 2018</p> <ul style="list-style-type: none"> <li>Sales grew +2.0%, while volume grew +6.0%.</li> </ul>
<b>AAK</b>	QI-19 Results	Apr 23 <sup>rd</sup> , 2019	<p><a href="#">QIV-18 Results</a> - Feb 8<sup>th</sup>, 2019</p> <ul style="list-style-type: none"> <li>QIV-18 Chocolate Area &amp; Confectionery Fats volume: 116k MT (101k MT a year ago).</li> </ul> <p><a href="#">Quarterly Chart</a></p>
<b>Cargill</b>	Fiscal QIV-19	Mar 28 <sup>th</sup> , 2019	<p><a href="#">Fiscal QIII19 Results</a> - Mar 28<sup>th</sup>, 2019</p> <ul style="list-style-type: none"> <li>Dec/Feb net income is reported up +14%.</li> <li>The cocoa and chocolate business saw strong performance across its regions, except in North America, where revenue was affected by lower sales volume and higher operating costs.</li> </ul>