

Company	Upcoming Release Date		Latest Results
Barry Callebaut	Full-year Results 2018/19	Nov 6 th , 2019	<p>9-month Key Sales Figures 2018/19 - Jul 11th, 2019</p> <ul style="list-style-type: none"> Sales revenue was up +5.7% (in CHF), with sales volume up +5.0%. Strong sales volume growth in EMEA (+5.3%), Americas (+6.0%) and Asia (+10.1%). Growth in EMEA was supported by strong results in Western and Eastern Europe; whilst Americas saw positive momentum in the Gourmet & Specialties division. The Gourmet unit reported sales volume up +1.6% in Mar/May.
Mondelēz International	QIII-19 Results	Estimated late Oct, 2019	<p>QII-19 Results - Jul 30th, 2019</p> <ul style="list-style-type: none"> QII-19 sales were slightly down (-0.8%) due to negative currency impacts; whilst organic net revenue growth was +4.6% (vol/mix +1.6pp and pricing +3.0pp) Positive organic net revenue growth across all regions (Europe +3.9%, AMEA +4.7%, LATAM +10.9% and N. America +2.5%). The chocolate business grew +6.6% due to positive momentum in the UK, Australia and Brazil (QII-19 earnings call transcript)
Lindt & Sprüngli	2019 Sales	Jan 14 th , 2020	<p>Half-year Results 2019 - Jul 23rd, 2019</p> <ul style="list-style-type: none"> Organic sales growth at +6.2% (Europe +5.0%, N. America +7.2%, RoW +8.3%) Strong results in Western Europe (UK, Austria, Germany, Switzerland, Scandinavia) and Eastern Europe (Poland, Russia). Lindt USA and Ghirardelli reported growth and market share gains while the Russell Stover business saw a sales plus for the first time in years.
Nestle	2019 Nine-month Sales	Oct 17 th , 2019	<p>2019 Half-year Results - Jul 26th, 2019</p> <ul style="list-style-type: none"> Total sales increased +3.5%, with organic growth of +3.6% (real internal growth +2.6% and pricing +1.0%). The confectionery category saw improved momentum in EMENA, with double digit growth for KitKat.
The Hershey Company	QIII-19 Results	Estimated late Oct, 2019	<p>QII-19 Results - Jul 25th, 2019</p> <ul style="list-style-type: none"> Net sales grew +0.9% (acquisitions/divestitures -0.6pp, volume +0.6pp, price +1.2pp and currency -0.3pp). N. America reported net sales up +0.5%; whilst International and Other markets reported net sales up +3.9%. Net sales in strategic focus markets (Mexico, Brazil, India and China) declined -4.0% due to divestitures and currency effects.
Olam	QIII-19 Results Briefing	Estimated early Nov, 2019	<p>QII-19 Results Briefing - Aug 14th, 2019</p> <ul style="list-style-type: none"> Revenue in the Confectionery and Beverage Ingredients' division decreased -9.5% due lower coffee prices and lower sales volumes.
Natra	QII-19 Results	Estimated late September, 2019	<p>QI-19 Results - May 14th, 2019</p> <ul style="list-style-type: none"> Sales increased +6.0% due to higher sales volumes in the consumer and industrial divisions.
AAK	QIII-19 Results	Oct 24 th , 2019	<p>QII-19 Results - Jul 16th, 2019</p> <ul style="list-style-type: none"> QII-19 Chocolate Area & Confectionery Fats volume: 112k MT (97k MT a year ago). <p>Quarterly Chart</p>
Cargill	Fiscal QII-20 Results	Estimated late December, 2019	<p>Fiscal QI-20 Results – Sep 26th, 2019</p> <ul style="list-style-type: none"> Net income is reported up +3%. The cocoa and chocolate business reported a softening cocoa market across various regions and higher operating costs in chocolate in North America.